



Global Collaborations

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Special Questions, before offshoring Web Development and other Soft ware programs

Have answers to the questions that may come to your mind before outsourcing and offshoring Web-Development and other Back office services... definitely, you are the, winner if you have answers to these questions in positive affirmation by the overseas company so that every thing can speed up in most mutual manner hence :

1. What are the advantages of using offshore programmers

- Using offshore programmers is more COST-EFFECTIVE than hiring domestic programmers. For example, in the United States you may spend from \$80 to \$150 an hour for a programmer's time. Working with DMSoft Technologies you can save on average up to 75% of your cost, and can also gain savings in time, through using our serves.
- You have IMMEDIATE access to the best developers. You can have a top-notch PROFESSIONAL team working for you in no time. This is much FASTER than trying to staff a project in-house.
- You NO LONGER have to pay a massive COMMISSION to recruitment agencies for recruiting your project team. It is only necessary to pay for the actual time needed to develop and code your project.
- You do not have worry about any staff training
- You do not need to provide office space, parking, insurance, or tax-payments for your developers.

2. How can I be confident of the quality and reliability?

At DMSoft Technologies Quality is a main priority. We do everything to ensure our customer satisfaction. The goal of our company is to build customized software applications and management information

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systems that meet the highest standards of quality. We "get into your head" and develop a deep understanding of your needs, wants and expectations. The result is an exceptional product.

3. How complex a software project can you develop?

There is no difference for us. If your company has only simple programming tasks from time to time, then by delegating the work to us you will save your time and money because in this case you don't need to hire domestic professionals having skills and experience necessary to each project. With big complex projects you profit even more by the occasion of using offshore development team assigned to work exclusively with your project and manage this team as your own personnel.

4. Who owns the code at the end?

You (the client) own all code, documentation, design, conceptual ideas, everything. We have a very strong legal process in place to assign all proprietary and ownership rights to you.

5. Do we get the complete set of development files at the end?

You get files continuously in the development process. Once you start the project it is a very interactive process (sometimes meetings at least once in week, in some of our projects we have conferences everyday). Every document, design or code generated in either side is exchanged continuously and reviewed and fine tuned very frequently (sometimes daily). Therefore you keep on getting files and other deliverables very frequently.

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6. How do you deal with people who change their minds all the time and want something changed in mind-project?

This is a very difficult question. We try to minimize the changes by signing off the specs/requirements for each delivery. These documents are signed off by the client. However in reality it is very hard to control. With each and every change there are some impacts on the development schedule and cost.

7. Do you do software testing, verifications & QA services?

Yes, we do a huge amount of software testing: QA, system testing, functionality & feature testing, integration testing, regression testing, web software testing, compatibility testing on various platforms, load and performance testing, test case preparations, execution of test cases, reporting, etc.

8. Do you provide post-development maintenance?

Yes, we do support all software we design and deliver on the basis of a separate support/maintenance contracts. This generally includes bug-tracking and fixing. Feature enhancements and developments are handled as separate contracts. We also do support and maintain software developed by other vendors.

9. How do you deal with urgent bug fixing?

We are doing our best to avoid programming errors in products delivered to our customers. However, everybody familiar with software development practice knows that from time to time bugs appear even in the highest quality products. We are trying to fix bugs as soon as possible.

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10. How to submit a project request?

It's easy! You simply have to fill out a [Free Estimation](#). Once you have submitted the form you need to wait for your project to be accepted. After this it will take a maximum of three working days to assign programmers and initiate your project.

11. How detailed a set of requirements do you require from us?

It's an interactive process. It would be the best if we have detailed specification before project starting. But if you do not have any spec outlined we ask you to give us a minimal requirements spec (may be a page or two page description of the system). Then we start developing the formal TRS (Technical Requirements Spec) from that. Every release of this TRS document is reviewed by the client and we do modifications accordingly. Generally it goes on from few weeks to a couple of months (depending on the project). In this process the TRS becomes the Bible for all development. All changes and modifications are captured continuously in this document. On the other hand if you already have a specification document we start with discussion on that, refine it for some period of time, try to freeze it once all agreed.

12. How can I monitor and control project development progress?

There is a number of approaches for reviewing status of the project:

- The Internet allows us to communicate with your as easily as if we were next door. We are going to implement PHP GroupWare system soon to provide you direct secure access to our site where you can participate in your project discussion database, download/upload all relevant to the project information.
- We will provide you with regular status reports based on time sheets from our developers.
- Regular updates of the schedule with specified current status provides upper level view to the state of project.

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- Once again the most convenient ways are E-mail, ICQ, MSN messenger, Netmeeting. Lots of tools allow you to talk directly to your programmer team in real time. It is also possible to appoint a team leader, if you prefer to have a single point of contact.

Based on reviewing these status artifacts you may propose changes to the project process, features, etc.

13. What time zone are the counterparts in in?

We are located in -5.1/2 GMT time zone.

The exact time of contact is certainly whatever suits you best, but it is best to make a time at which you can meet daily. A planned daily meeting makes the development process go much more smoothly.

14. Can you supply professional references?

To look at professional references you may e-Mail at the earliest

15. What if my question is not answered on this page?

The most convenient way of making contact seems to be via the Internet. E-mail is a quick way to send information, questions, and comments.

You can send your questions and comments to the following E-Mail :

calloffshoreplan@aol.com